The Global EV Outlook 2018

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Fifth Annual Expert Workshop: Challenges in Electricity Decarbonisation – Paris, 7 November 2018

IEA

Electric Vehicles Initiative (EVI)

Multi-government policy forum dedicated to conducting collaborative activities that support the design and implementation of domestic electric vehicle (EV) deployment policies and programs

In 2010, EVI was one of several initiatives launched under the CEM

Currently co-chaired by Canada and China, and coordinated by the IEA

Released several analytical publications, demonstrating leadership to strengthen the understanding of the opportunities offered by electric mobility to meet multiple policy goals



Instrumental to mobilize action and commitments (Paris Declaration on Electro-Mobility and Climate Change at COP21, Government Fleet Declaration at COP22)

Launched the EV30@30 Campaign in June 2017

Launched the **Pilot City Programme under the EV30@30 Campaign in May 2018**

Also working with the **Global Environment Facility** on the preparation of a project for the support of EV policy-making in developing regions

Members



in 2018

EV30@30 Campaign

Designed to accelerate the global deployment of electric vehicles

Sets a collective aspirational goal to reach 30% sales share for EVs by 2030

Launched at the 8th CEM meeting, in Beijing, by Minister Wan Gang



Implementing actions include:

- Supporting the deployment of chargers and tracking its progress,
- Galvanising public and private sector commitments for electric vehicle (EV) uptake in company and supplier fleets
- Scaling up policy research and information exchanges
- Supporting governments in need of policy and technical assistance through training and capacity building
- Establishing the Global EV Pilot City Programme, aiming to achieve 100 EV-Friendly Cities over five years

Supported buy several partners, including research insitutes, NGOs

Since September 2018, also suppored by 7 major private sector partners: ChargePoint, Enel X, E.On, Fortum, Iberdrola, the Renault-Nissan-Mitsubishi Alliance and Vattenfall

Members

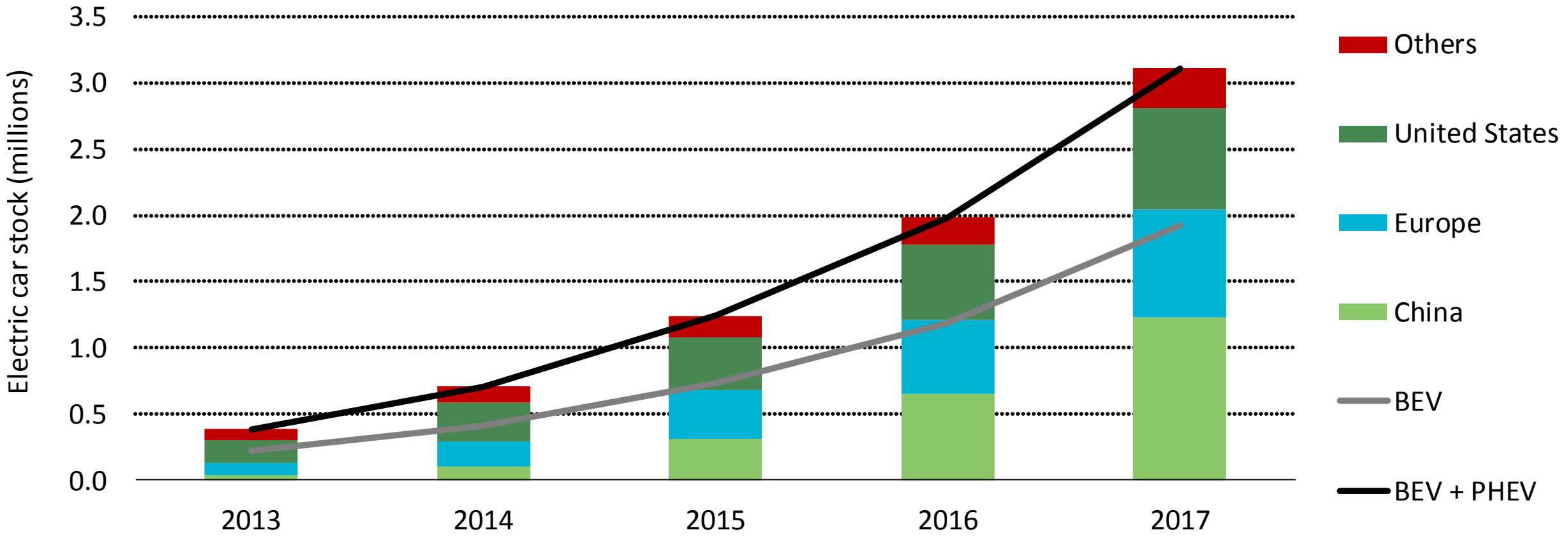
Global EV Outlook 2018

- EVI flagship report by the IEA
- 2018 edition includes
  - Data reporting (EV stock, sales, EVSE, battery costs)
  - Overview of existing policies
  - Battery technology and cost assessment
  - Implications on the TCO of road vehicles
  - Role of EVs in low carbon scenarios (2030 timeframe)
  - Electricity demand, oil displacement and GHG emission mitigation
  - Material demand
  - Policy recommendations
- 2018 edition also paired with the Nordic EV Outlook 2018
  - Focus on one of the most dynamic global regions for EV uptake
  - Opportunity to learn on policy efficacy and consumer behaviour



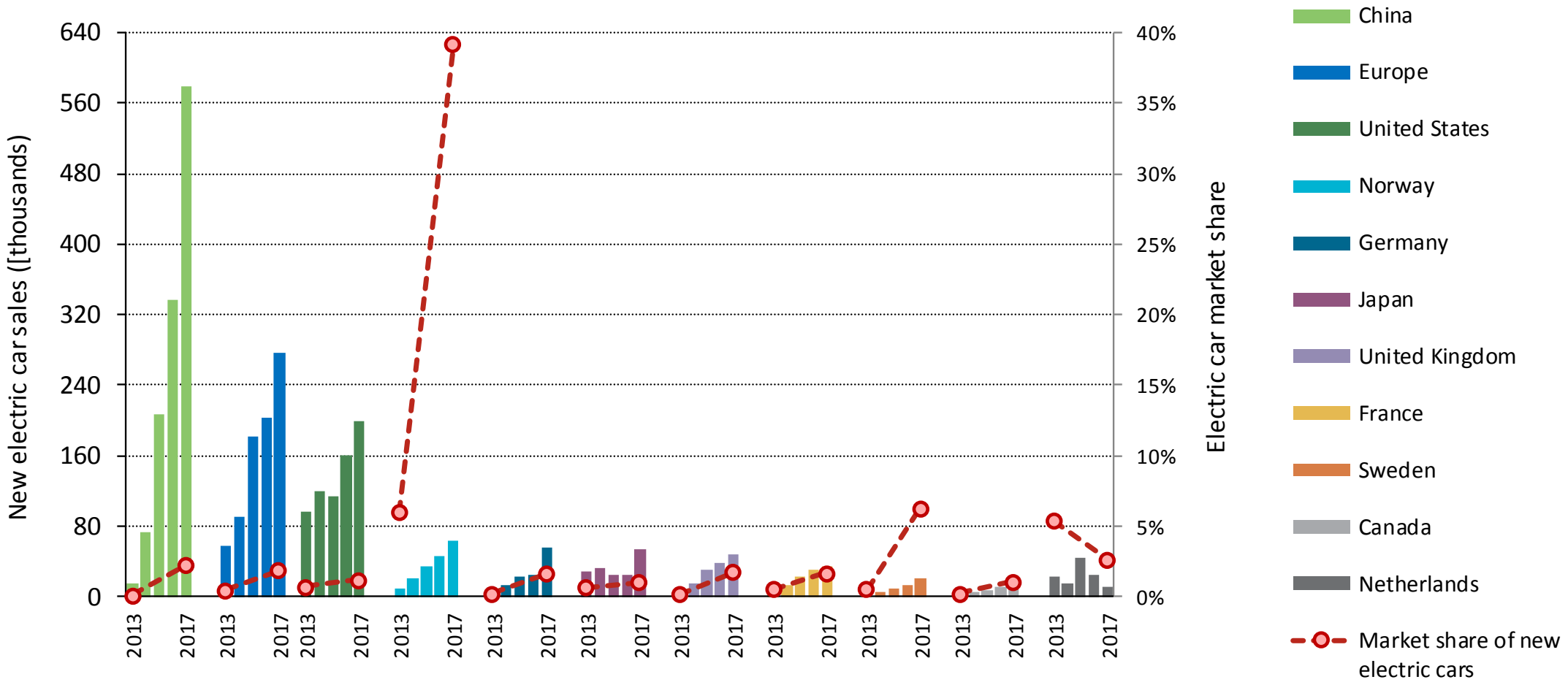


The number of electric cars on the road continues to grow



The electric car stock exceeded 3 million in 2017 (and already 4 million in 2018)
However, electric cars still only represent 0.3% of the global car fleet

Electric car sales are on the rise in all major car markets



China is the largest electric car market globally, followed by Europe and the US
Norway is the global leader in terms of market share, with 40% in 2017

Electric mobility is not limited to cars







Electric 2-wheelers: major phenomenon in China, where there are 250 million in the rolling stock and 30 million sales per year

Low Speed Electric Vehicles: estimated at 4 million units in China (sales above 1 million). Not favoured by policy support but by cost and practicality (small size, no driving license/registration required)

Buses: 360 000 in China. Close to 90 000 sales in 2017 . Stimulated by policy support.

Growing interest in C40 cities (better economics: not only pollution and climate-driven phenomenon)

2017: key policy updates



- New Energy Vehicle (NEV) credits mandate
- Vehicle Subsidy Program: higher technical performance requirements
- Considering a national ban on ICE cars



- In 2017 announcements of ambitious targets
- Renewal of subsidies (FAME) and public procurement
- Launch of plan for charging infrastructure deployment



- Revision of fuel economy standards at a federal level.
- Not all states affected by decision
- California EV targets more ambitious: 5 million by 2030



- Update of the CO_2 emissions standards up to 2030
- Incentive scheme for of zero- and low-emission vehicles
- ICE and Diesel bans announced by some member states

- **All 10 leading countries in electric vehicle adoption have a range of policies in place to promote the uptake of electric cars**
- **Policies have been instrumental to make electric vehicles more appealing to customers, reduce risks for investors and encourage manufacturers to scale up production**

National and local announcements for EVs and towards the end of ICEs

Table 2.3 • Announced sales bans for ICE vehicles

Country	2025	2030	2032	2040	2045
France				●	
Ireland		●			
Netherlands		●			
Norway	●				
Slovenia		●			
Sri Lanka				○	
Sweden					
Scotland			●		
United Kingdom				●	

● ICE sales ban or 100% ZEV sales target ○ Fleet without ICEs

Table 2.4 • Announced access restriction mandates in local jurisdictions

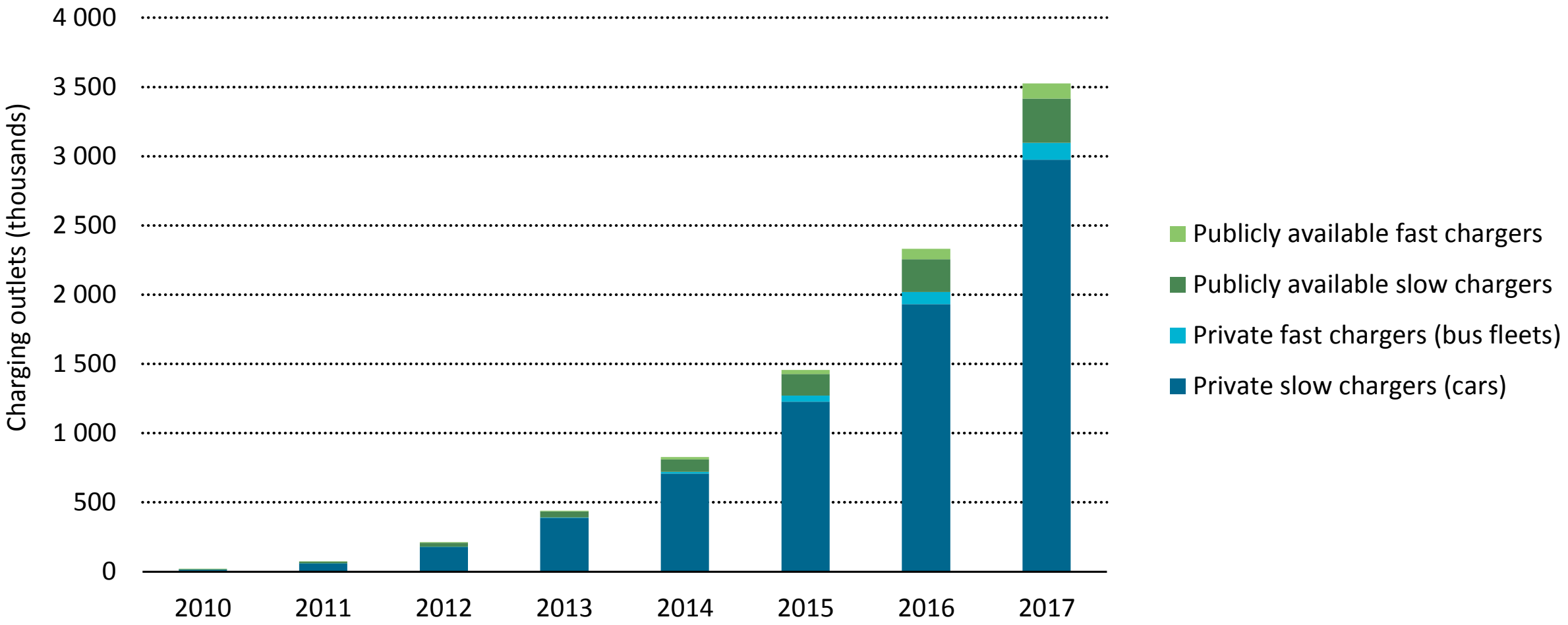
Local jurisdiction	2024	2025	2030	2035	2040
Athens		●			
Auckland			●		
Balearic Islands		●		●	
Barcelona			●		
Cape Town			●		
Chinese Taipei					○
Copenhagen			●		
London			●		
Los Angeles			●		
Madrid		●			
Mexico City		●	●		
Milan			●		
Oxford			●		
Paris	●		● ●		
Quito			●		
Rome	●				
Seattle			●		
Stockholm			●		
Vancouver			●		

● Diesel access restrictions ● ICE access restrictions
● Fossil-Fuel-Free Streets Declaration ○ ICE sales ban

+ EV30@30 and country/state-level EV targets

ICE phase-out pledges have been mainly announced in Europe
China has also mentioned that it is considering the ICE phase out

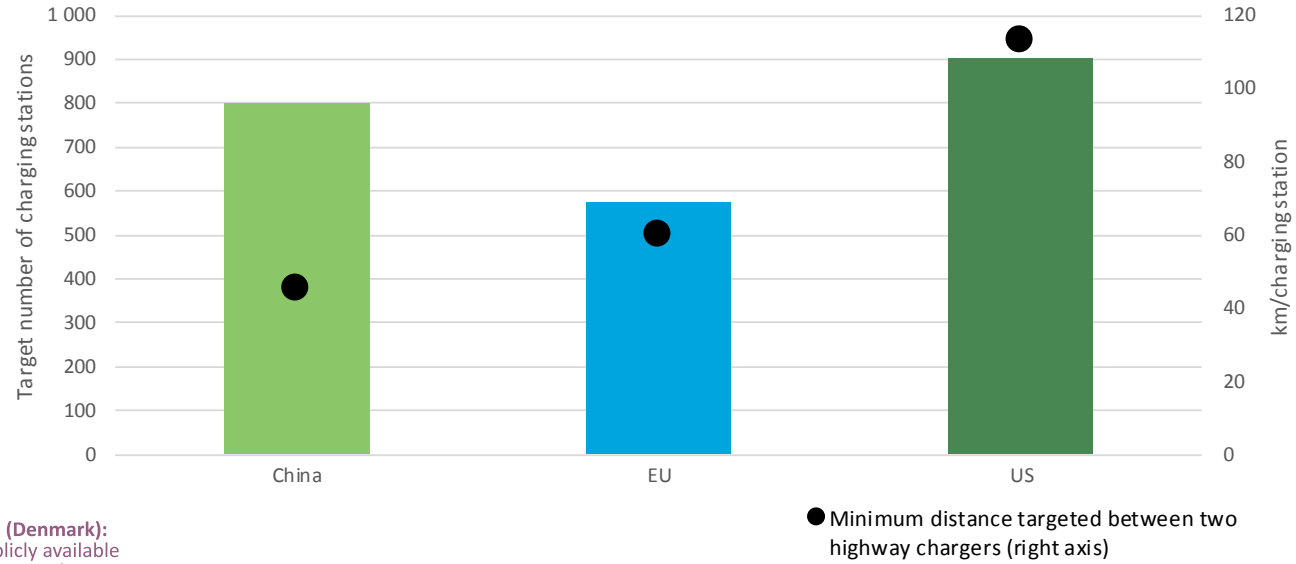
Charger deployment accompanies EV uptake

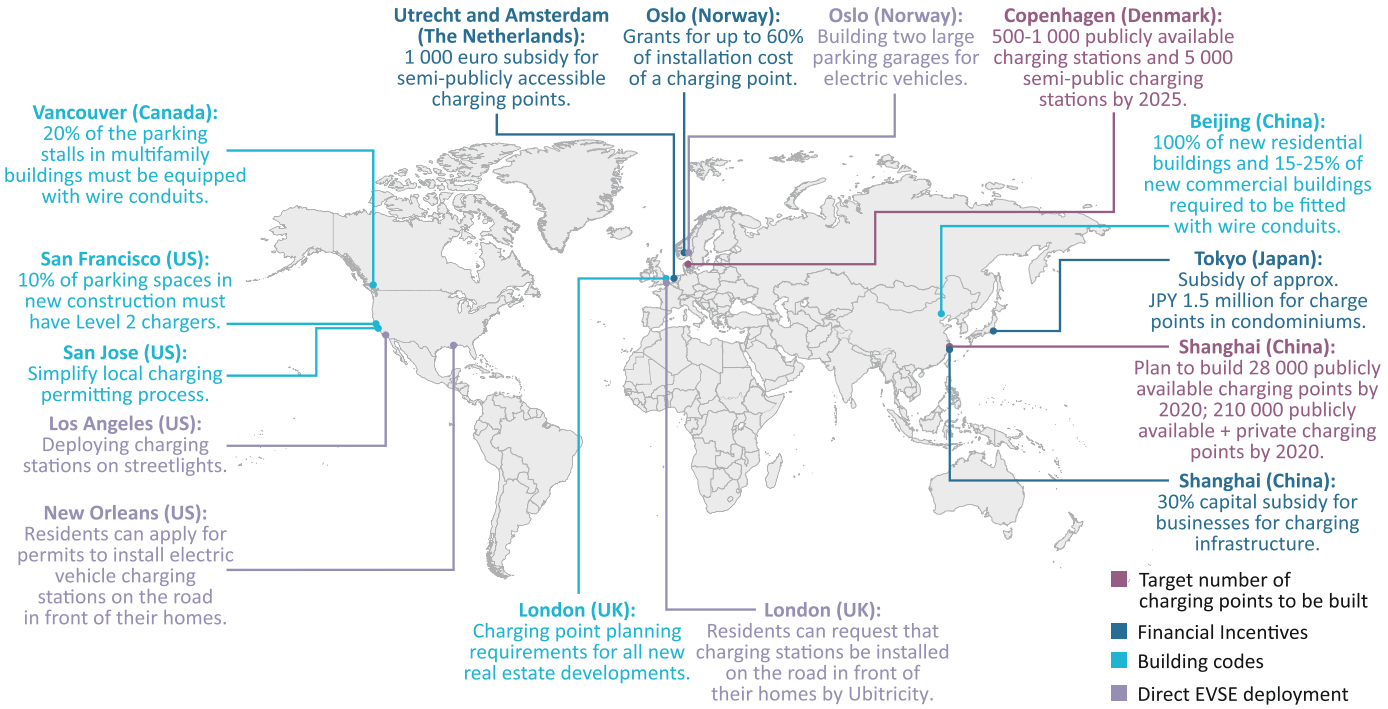


EV owners charge mostly at home or at work: private chargers far exceed publicly accessible ones
Publicly accessible chargers important to ensure EV market expansion, fast chargers essential for buses

Charger deployment also currently supported by policy

Major markets such as China, the European Union and the United States clearly have ramped up their ambition to install fast charging facilities along highways

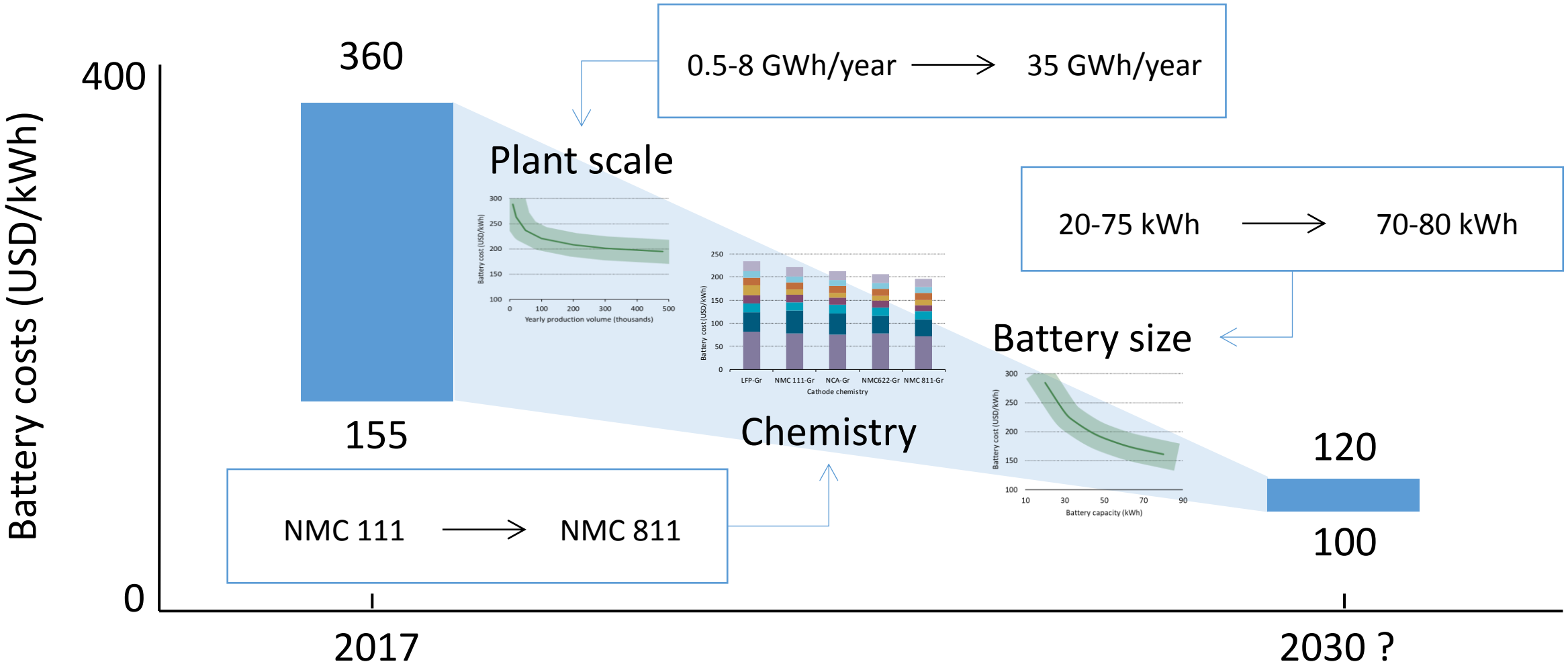




Cities are using a variety of measures to support charger deployment

Four main categories: targets, financial incentives, regulatory requirements (building codes) and direct deployment of chargers

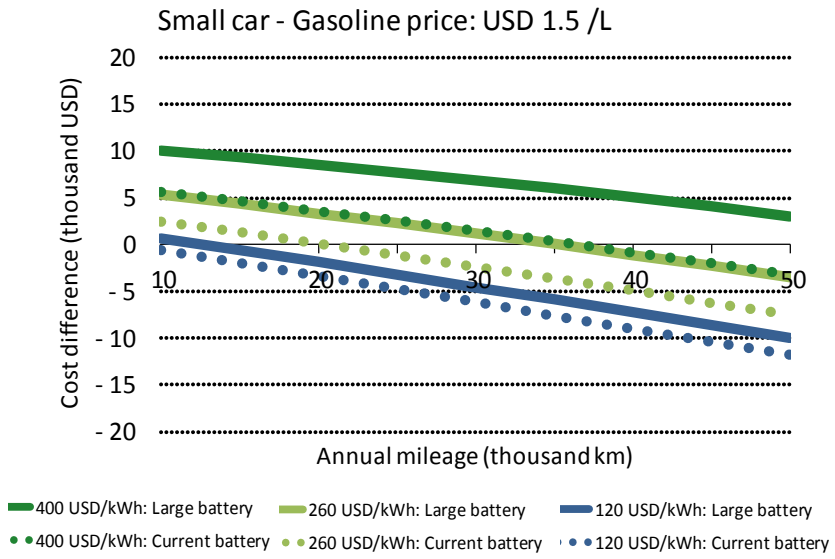
Lithium-ion batteries: further cost reductions at reach…



The combined effect of manufacturing scale up, improved chemistry and increased battery size explain how battery cost can decline significantly in the next 10 to 15 years

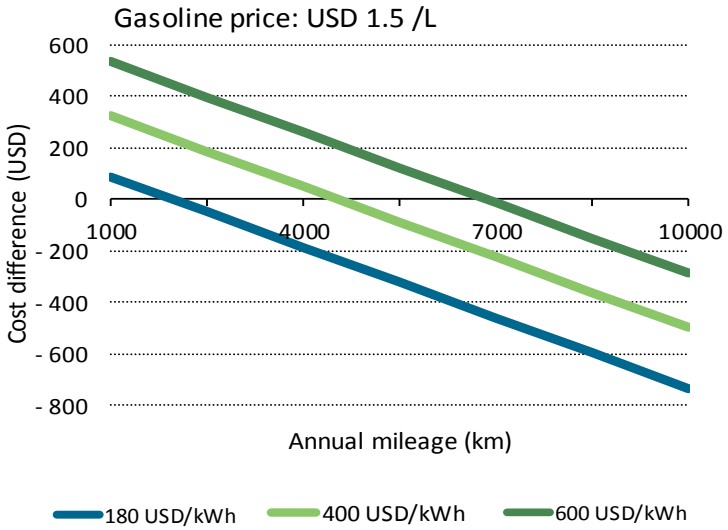
Implications for the cost competitiveness of EVs

LDVs - BEV



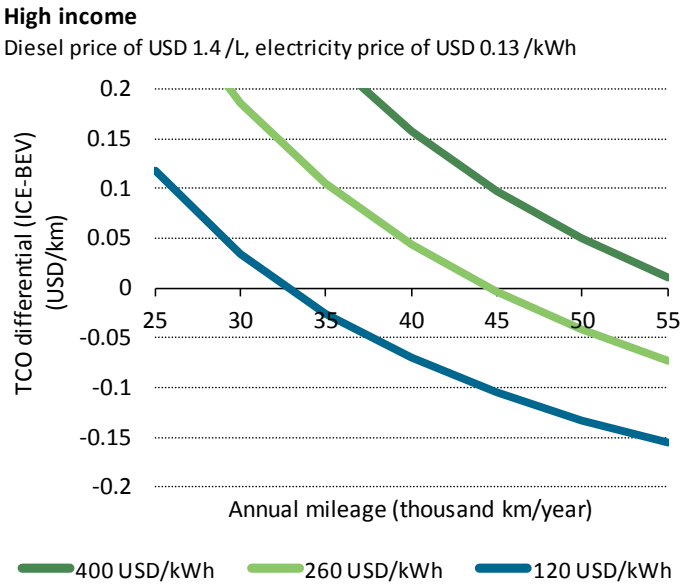
BEVs are most competitive in markets with **high fuel taxes** and at **high mileage** At a USD 120/kWh battery price and with EU gasoline prices, BEV are competitive even at low mileage

2-wheelers



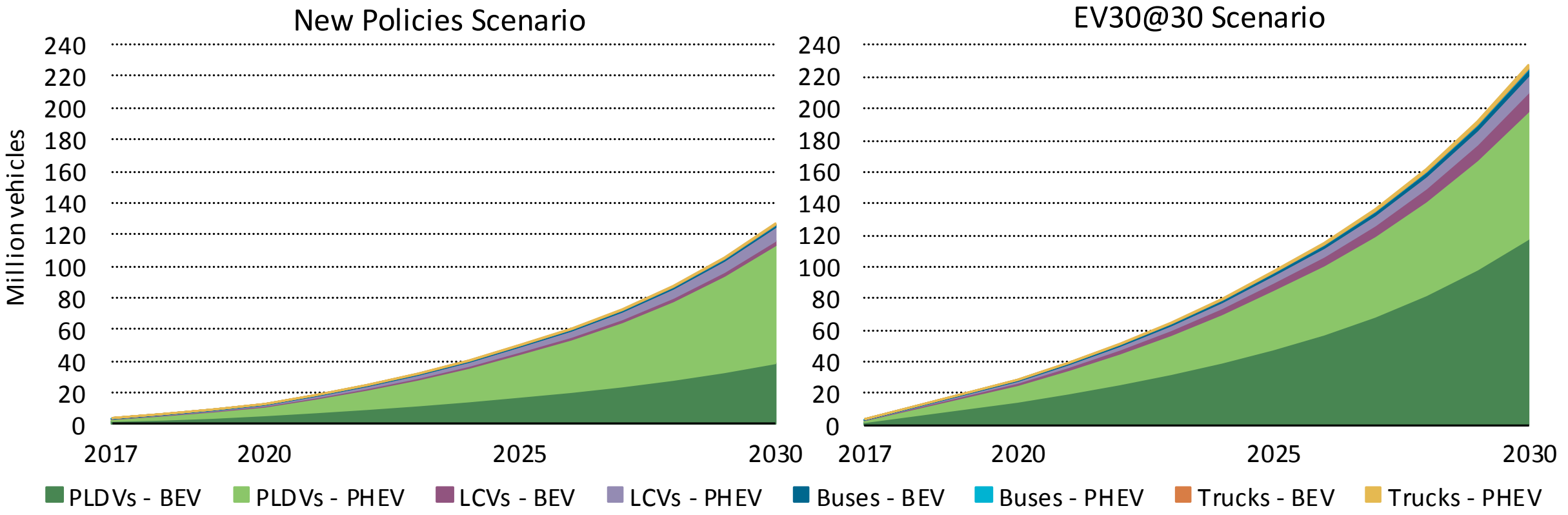
The economic case for electric two-wheelers is strong: in countries with high fuel taxes electric two-wheelers are already cost competitive with gasoline models

Buses



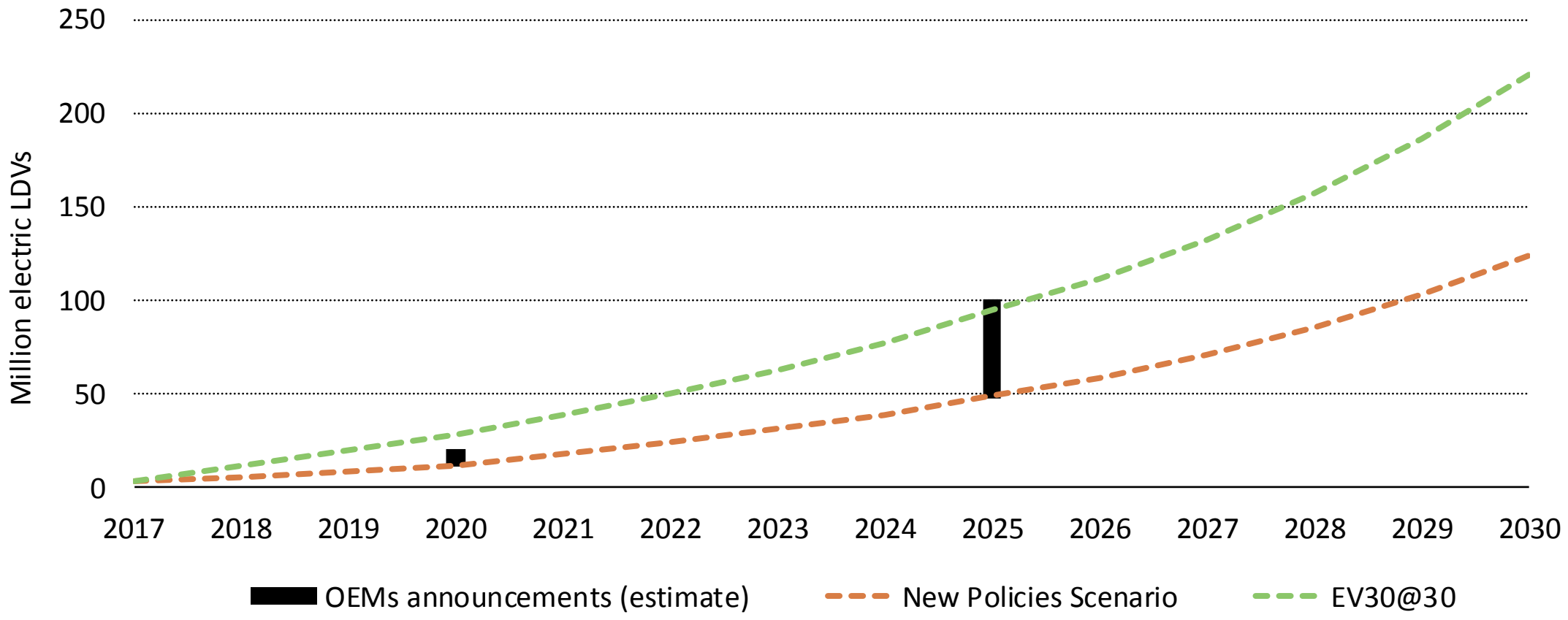
Electric buses travelling 40 000-50 000 km/year are **cost competitive in regions with high diesel taxation** regimes if battery prices are below USD 260/kWh

Global EV deployment under the NPS and the EV30@30 scenario



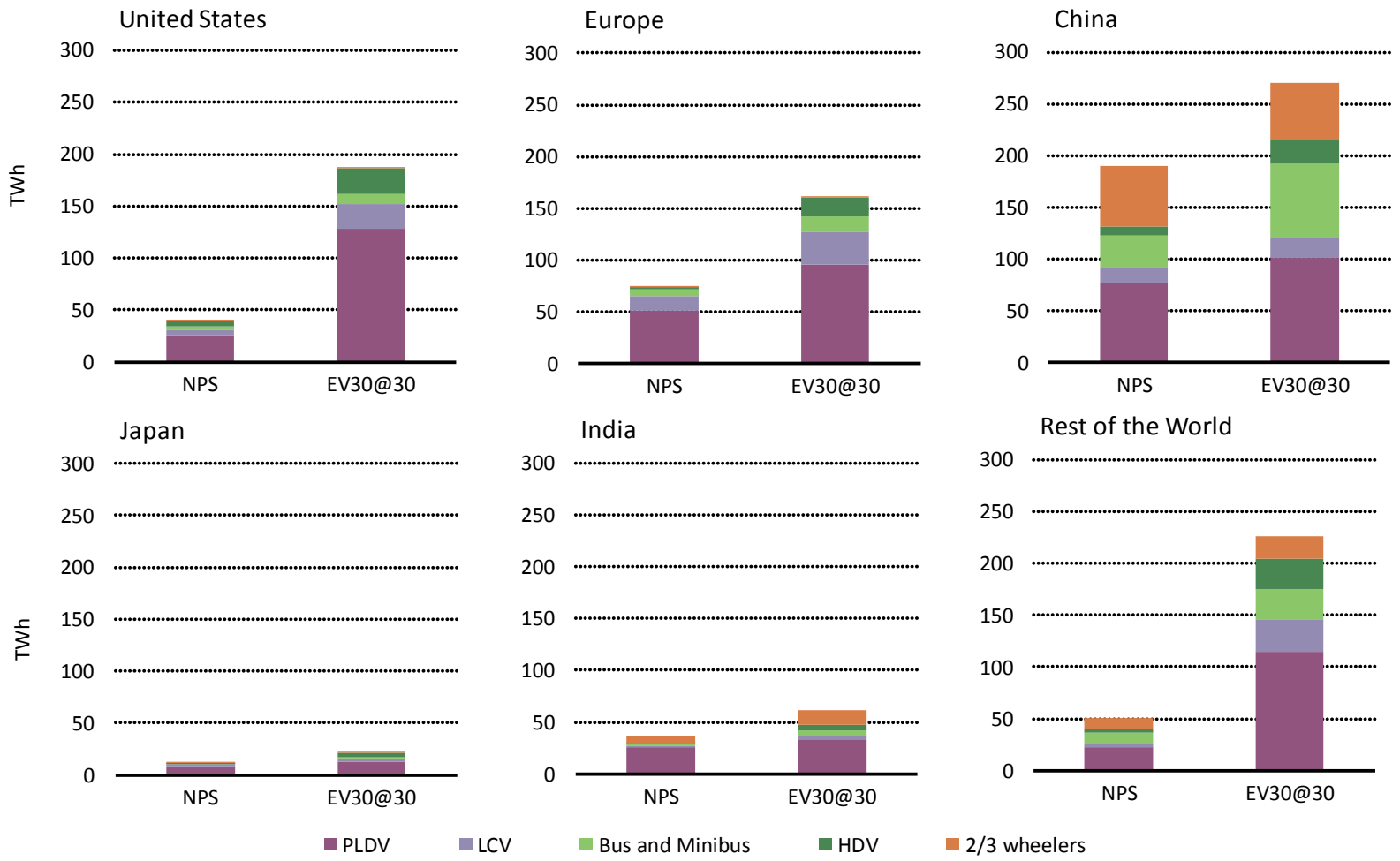
The EV30@30 Scenario sees almost 230 million EVs (excluding two- and three-wheelers), mostly LDVs, on the road by 2030. This is about 100 million more than in the New Policies Scenario

Benchmarking scenario results against OEM targets for PLDVs



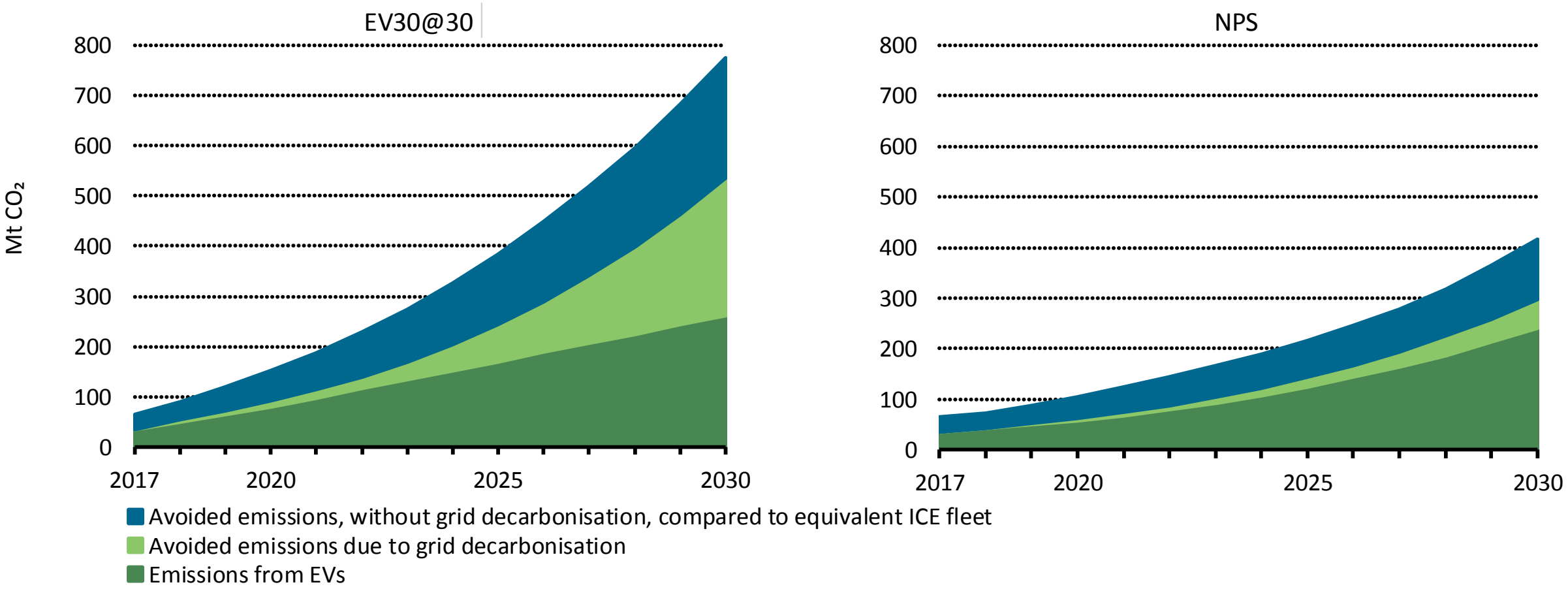
Estimates based on manufacturers' projections suggest an uptake of electric LDVs ranging in-between the New Policies and the EV30@30 scenarios by 2025

Power demand projections



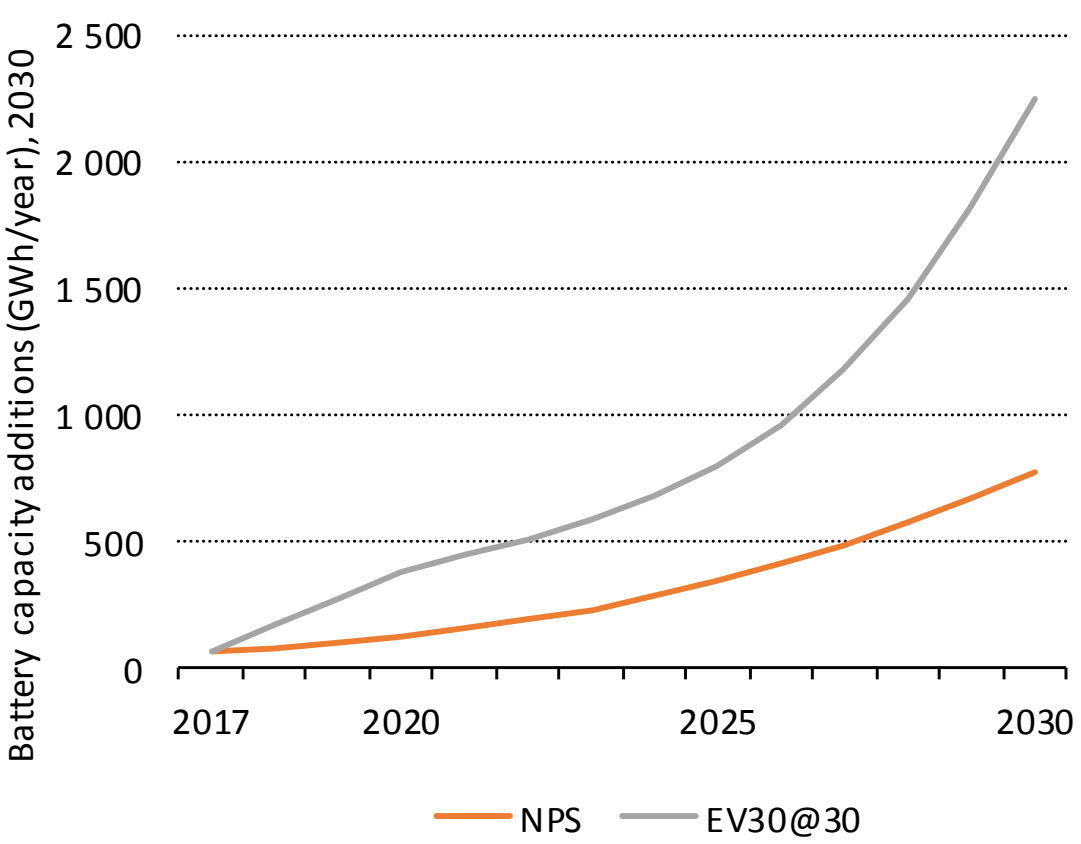
Two-wheeler and bus electricity demand make China the highest consumer of electricity for EVs in both scenarios. In the EV30@30 Scenario, electricity demand for EVs is more geographically widespread

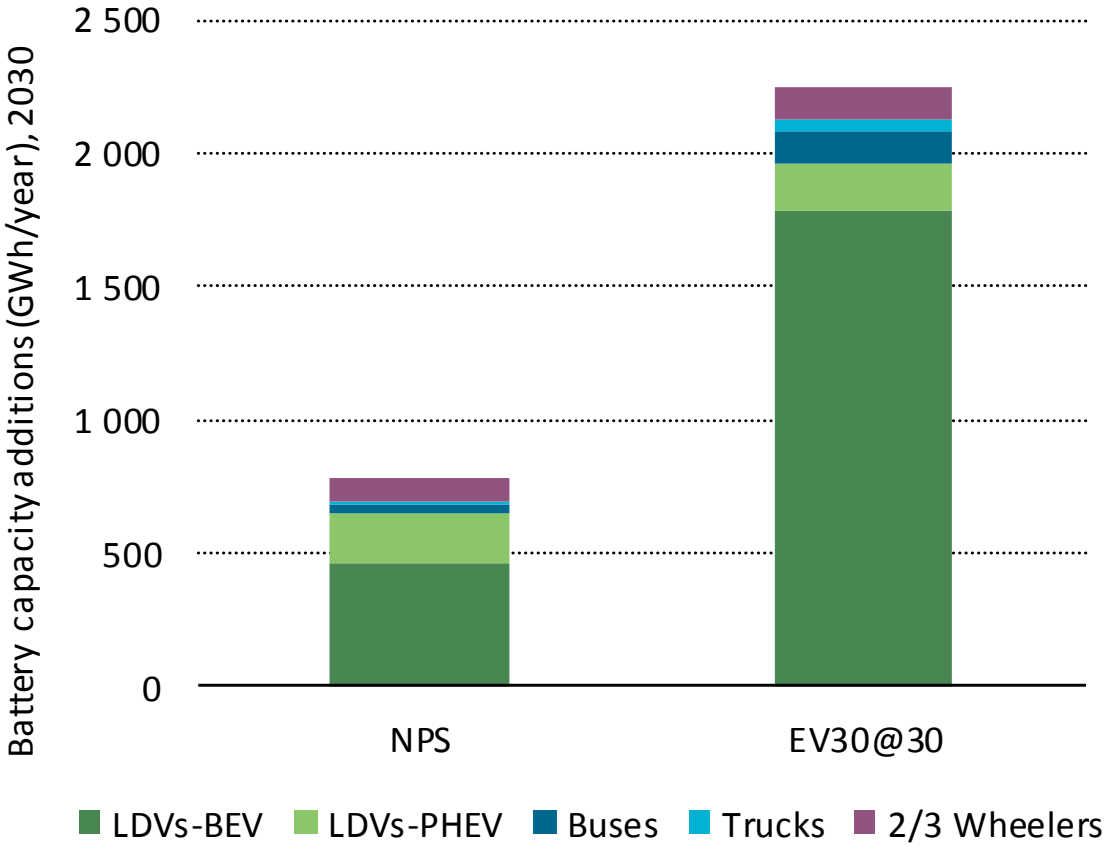
GHG emissions



In 2030, CO_2 emissions associated with the use of EVs are lower than those of equivalent ICE vehicles at a global scale, even if electricity generation does not decarbonise from current levels

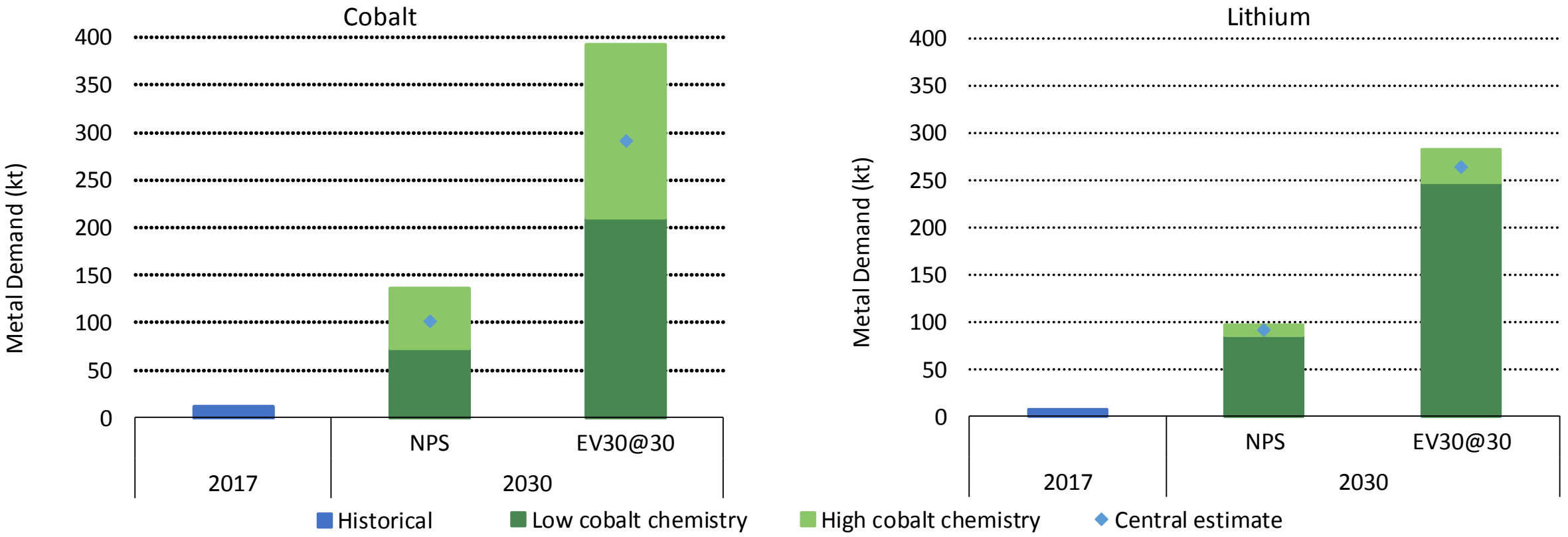
Battery capacity





Demand for battery capacity for electric vehicles, primarily PLDVs, is projected to increase to 0.78 TWh per year in the New Policies Scenario and 2.2 TWh per year in the EV30@30 Scenario and to 2030

Material demand



Lithium and cobalt demand from electro mobility in 2030 will be much higher than current demand
Developments in battery chemistry can greatly affect future demand

Policies favouring the transition to electric mobility



CARBON PRICING OF FUELS



PUBLIC PROCUREMENT



BRIDGING THE PRICE GAP



FUEL ECONOMY STANDARDS



LOCAL ACCESS REGULATIONS



ROAD PRICING



PRIVATE & PUBLIC EVSE ROLLOUT



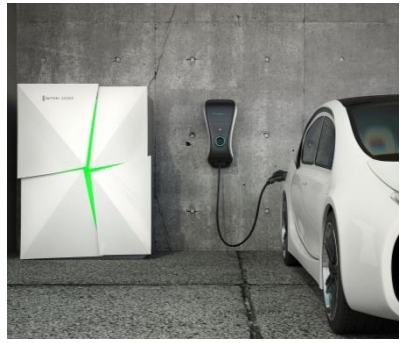
DEMAND-DRIVEN & BUSINESS-DRIVEN EVSE



SUCCESSFUL GRID INTEGRATION



MATERIAL DEMAND MANAGEMENT





SECOND LIFE, END-OF-LIFE AND RECYCLING



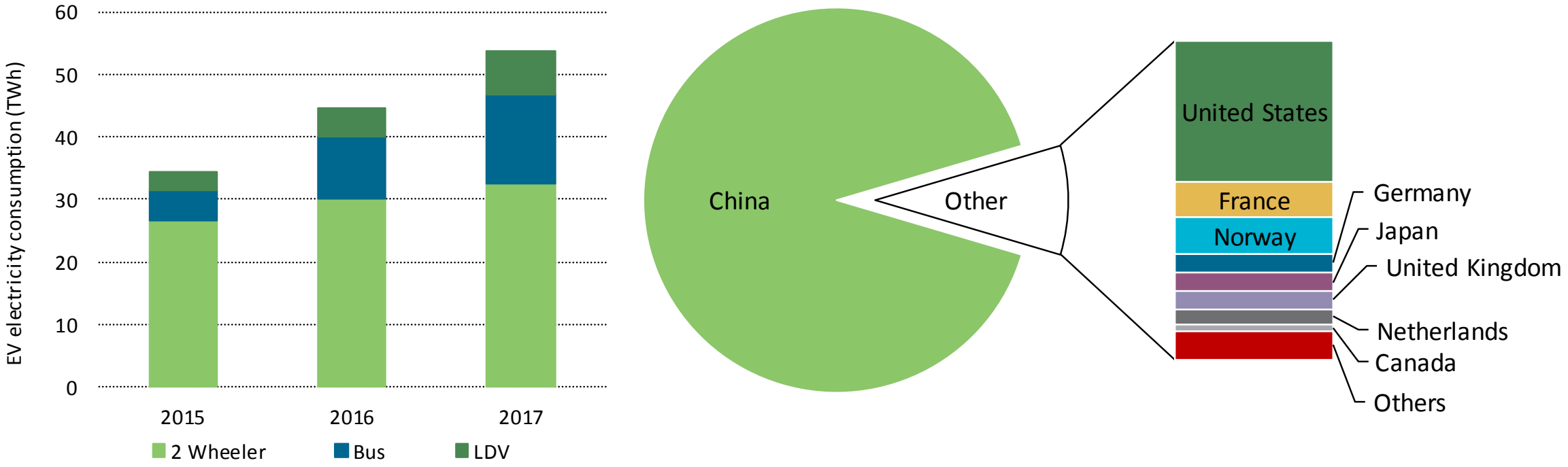
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Current energy demand

EVs lead to higher electricity demand…

Electricity demand due to EVs: 54 TWh (more than the electricity demand of Greece)



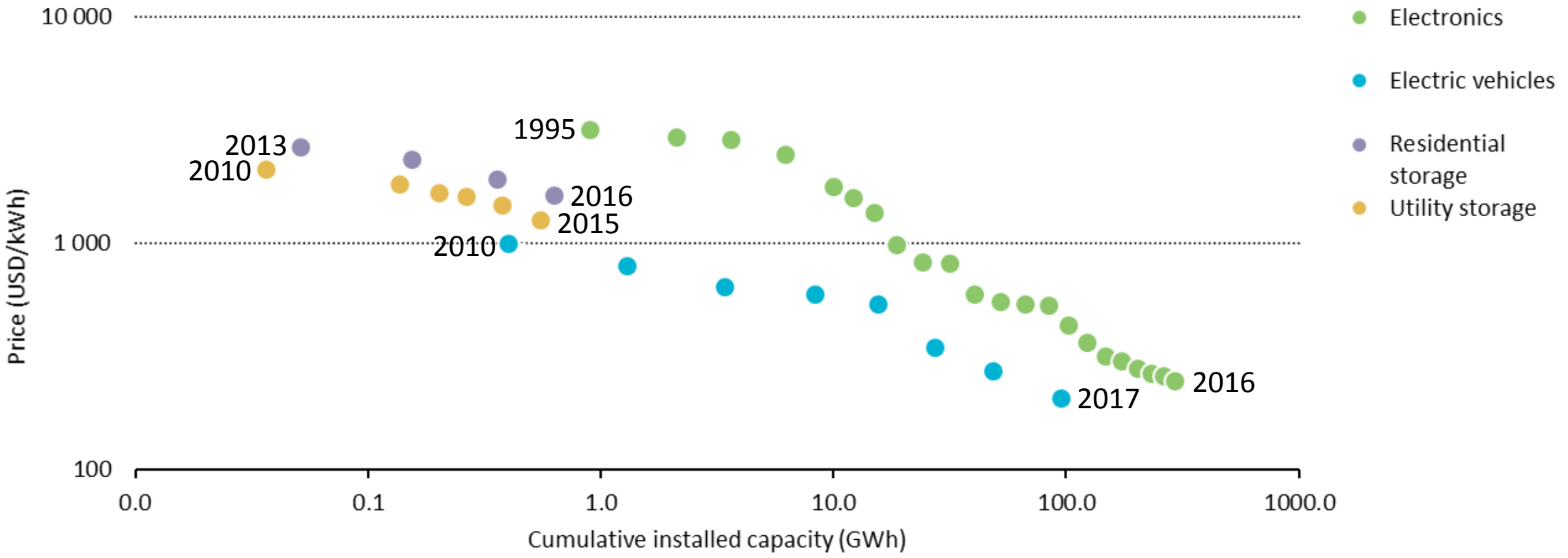
Around 91% of the power for electric vehicles in 2017 was consumed in China
The share of electricity demand from EVs was 0.8% in China and 0.5% in Norway

…but they enable reductions in oil use, GHG & pollutant emissions

- EVs consume (in final energy terms) half to one third of the energy used by ICE powertrains
  - This is due both to the higher efficiency of the powertrain and the EVs' ability to regenerate kinetic energy when braking
- EVs displaced 0.4 mb/d of diesel and gasoline demand in 2017
  - The majority of the displacement is attributed to two- and three-wheelers (73%), the rest to buses (15%) and LDVs (12%)
- EVs also allowed to reduce global well-to-wheel CO_2 emission savings of 29.4 Mt CO_2 in 2017, and abated pollutant emission savings in high exposure areas (urban environments), thanks to zero tailpipe emissions

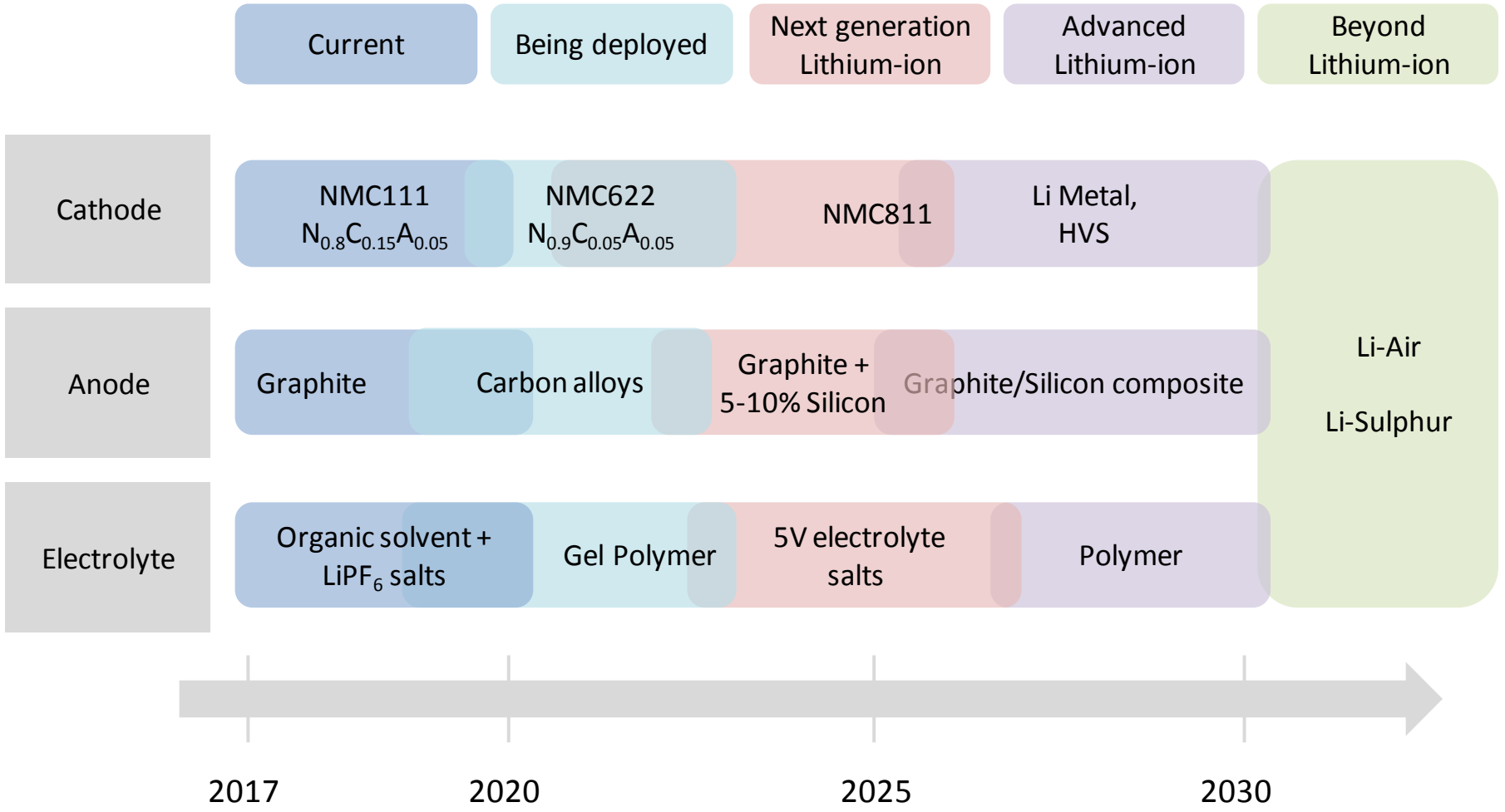
Batteries

The role of consumer electronics for Li-ion battery improvements



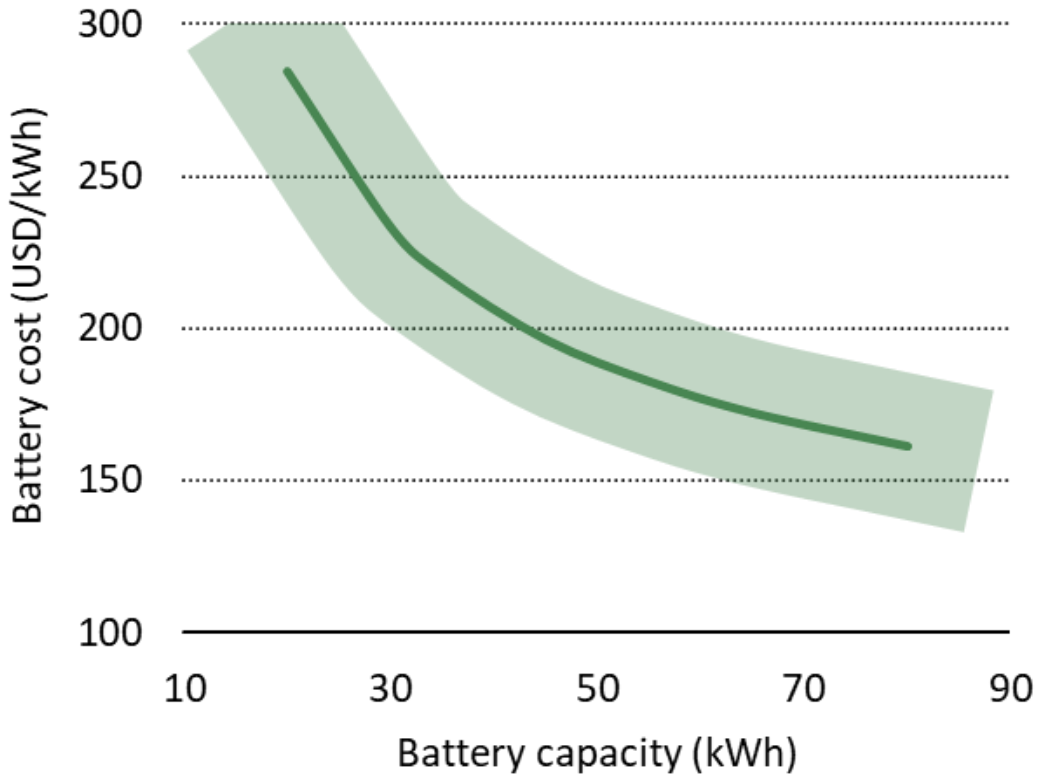
Consumer electronics led to cost declines (through technology progress and scale) for Li-ion in the past
This benefited both EV packs, now set to deliver the next scale up, and stationary storage

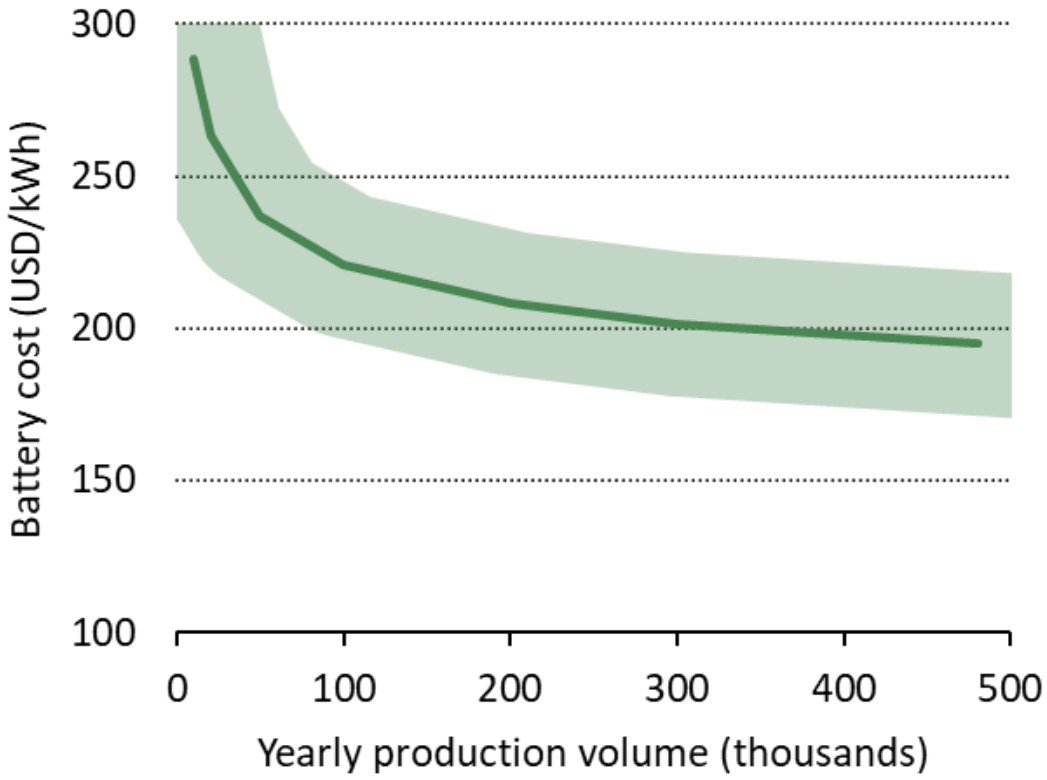
Li-ion expected as the technology of choice for the next decade



Li-ion will continue to improve, thanks to several enhancements possible in battery performance
Other technology options will be ready after 2025, and scaled up in the following years

Li-ion improvements: effects of size & production volumes on costs





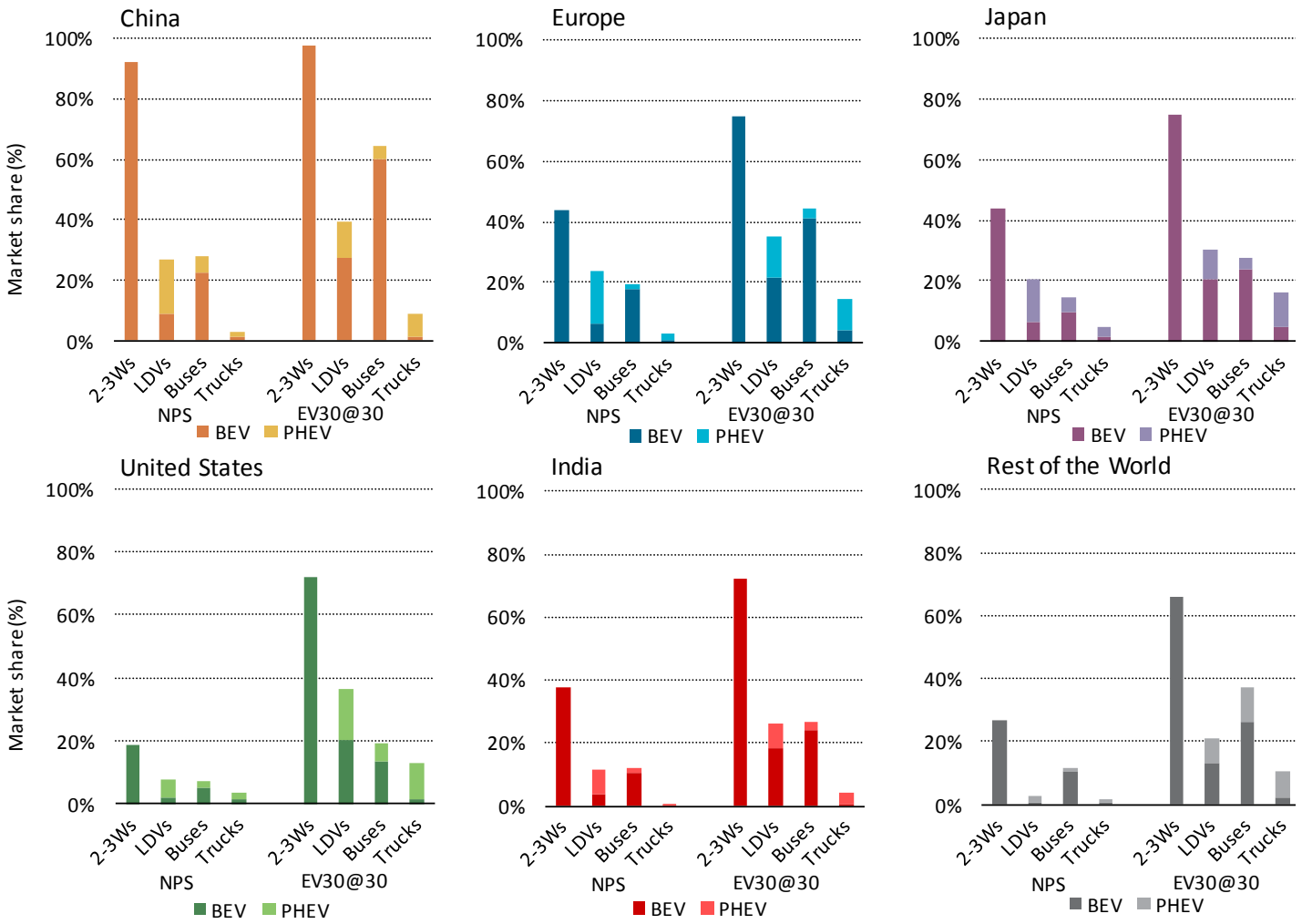
Note: graphics developed for BEV batteries for cars

Battery size and manufacturing capacities have sizable impacts on the cost of batteries per kWh
Over time, both these factors will help delivering significant cost reductions

Scenarios

Regional insights on the GEVO 2018 scenarios

EV market share by mode in a selection of regions, NPS and EV30@30 scenario, 2030



China and Europe are the global regions with the fastest development of EVs in both scenarios and in virtually all modes

Policies (details on current status)

EV uptake is still largely driven by the policy environment

- All 10 leading countries in electric vehicle adoption have a range of policies in place to promote the uptake of electric cars

- Policies have been instrumental to make electric vehicles more appealing to customers, reduce risks for investors and encourage manufacturers to scale up production

- Key instruments deployed by local and national governments for supporting EV deployment:
  - public procurement
  - financial incentives facilitating the acquisition of EVs and reducing their usage cost (e.g. by offering free parking)
  - financial incentives and direct investment for the deployment of chargers
  - regulatory instruments, such as fuel economy standards and restrictions on the circulation of vehicles based on their tailpipe emissions performance

2017 policy updates: China



- New Energy Vehicle (NEV) credits mandate
  - Target of the NEV credit mandate is 10% of the passenger car market in 2019, and 12% in 2020
- Vehicle Subsidy Program: subsidies for the purchase of electric cars, depen characteristics: the vehicle range (in km), energy efficiency (in kWh/100km) and battery pack energy density (in Wh/kg)
- Electric bus sales in China also promoted primarily by subsidies
  - Started in 2009 by the central government, supplemented by support from local authorities (pilot cities) and progressively reduced over time
  - Policy update in 2017 to prevent fraud: overall subsidy reduced and converted into operational subsidies to target the support scheme to transit operators of electric buses
- China is considering a national ban on ICE cars running on fossil fuels

2017 policy updates: European Union



- Update of the CO_2 emissions standards for new cars and LCVs (to 2030)
  - Inclusion of an incentive scheme aiming to stimulate the uptake of zero- and low-emission vehicles
  - The incentive scheme reduces (by up to 5%) the overall CO_2 target for manufacturers that exceed the 2025 (15%) and 2030 (30%) low- and zero-emission vehicle market share thresholds (shares calculated using weights)
  - No penalty for non-compliance of low-or zero emission targets
- France, Ireland, the Netherlands, Slovenia, Sweden, UK (+ Norway) pledged to end sales of ICEVs by 2030 to 2040
- Selected examples of policies on zero emission buses:
  - Public procurement (Clean Vehicles Directive)
  - Netherlands: aims for all emissions-free bus sales by 2025 & all-electric stock by 2030
  - C40 fossil-fuel-free streets declaration: only electric buses would added to the municipal fleets of Barcelona, Copenhagen, London, Milan, Oxford and Paris (plus others globally)
- EU roadmap: aim to reduce its GHG emissions by 80% in 2050 compared with 1990 levels
  - Emissions from transport could be reduced to more than 60% below 1990 levels by 2050

2017 policy updates: India



- Dynamic situation:
  - FAME: incentive scheme that reduces the upfront purchase price of hybrid and electric vehicles (launched in 2015)
  - April 2017: vision aiming to have an all-electric vehicle fleet by 2030
  - September 2017: Tata Motors won 1st public procurement EV tender by EESL
  - December 2017: SIAM white paper proposing a pathway towards all new vehicle sales being all electric by 2047 and 100% of intra-city public transport as all electric by 2030
  - February 2018: Ministry of Heavy Industries and Public Enterprises stated that it had not set any target for electric cars for 2030 and referred back to FAME scheme for EV policy
  - February 2018: launch of the National E-Mobility Programme by the Ministry of Power. Focusing on creating the charging infrastructure and a policy framework so that by 2030 more than 30% of vehicles in India are electric
- Greater coordination needed, but positive signs for EVs

2017 policy updates: United States



- Federal level revision of fuel economy standards announced in April 2018
  Details of new standards still unknown
- California (granted a waiver by EPA to regulate CO_2 emissions) vowed to stick with the stricter rules
  - A number of other States followed California on this
- ZEV mandate also increased in ambition in California and other States
  - 1.5 million ZEVs and 15% of effective sales by 2025, 3.3 million in 8 States combined (California, Connecticut, Maryland, Massachusetts, New York, Oregon, Rhode Island, Vermont)
  - Target of 5 million ZEVs by 2030 in California

- There is a risk of a double standard in the US market
  - More stringent rules for cars sold in California and the States that follow its lead
  - Weaker rules for the rest of the States

Policies (forward-looking)

Stimulating the adoption of electric vehicles

- **Carbon pricing on transport fuels**
- **Targets to phase in zero emission vehicles**
- **Public procurement** programmes for zero-emission vehicles, providing a pivotal stimulus to market creation and expansion
- **Bridging the price gap** (adjusting to the EV uptake)
  - Differentiated taxes on vehicle purchase, best if based on environmental performances (bonus/malus, feebates)
  - Circulation advantages (free or discounted parking, free charging and access to priority traffic lanes and reduced charges on the use of transport infrastructure)
- **Fuel economy standards**
- **Zero emission incentives** (more flexible to technology development) **or mandates** (higher certitude)
- **Local initiatives to regulate access**

Focus on fuel economy standards and ZEV incentives/mandates

- Fuel-economy and tailpipe CO_2 emissions standards have demonstrated their efficacy to lead to improved ICE vehicle efficiency
- Standards must be sufficiently stringent to secure timely investment and help ramp-up production and supporting infrastructure
- Once legislated standards shall not be compromised by changes
- Standards can be coupled with differentiated purchase taxes
- Standards can also be coupled with ZEV incentives (more room for flexibility to manage technology uncertainties) or mandates (higher certitude on volumes)
- Life cycle approach desirable, but there is a risk of overlaps with other regulatory frameworks (such as those regulating emissions for the fuel supply chain) and implementation challenges
- Need to ensure that power generation and other fuels will also decarbonize (need for complementary measures in the power and fuel production sectors)

Focus on local initiatives

- Public procurement
  - Co-benefits for municipalities and businesses:
    - → Bulk purchase reduces units costs
    - → Helps OEMs scale-up
    - → Kick-starts EVSE deployment and the emergence of EVSE-related businesses
  - Benefits for the public:
    - → Demonstrates the technology to the public, makes EVs familiar in the daily environment
    - → Facilitates EVSE roll-out and the emergence of publicly accessible infrastructure
  - Buses: procurement deals allowing to lift capital cost barriers
- Regulating access
  - Low-emission zones: complementary to national-level targets and bans, easier to implement, they can have significant impacts
  - Concerns over “clusterizing” the market: harmonized labelling can provide clarity to both consumers and OEMs
- Integrate electrification with Mobility as a Service

Complementing fuel taxes with road pricing

- In the medium-to-long term, with growing EV sales:
  - Conventional vehicle sales and activity decreases
  - Government revenues from gasoline/diesel taxation decrease

- Alternative road transport taxation solutions will need to emerge:
  - Km-based tax is a solution to maintain government revenues with multiple technologies on the road
  - This can include a time/congestion-based component to target vehicles most responsible for infrastructure wear and pollution peaks

- Current government revenues from fuel taxation would be maintained by
  - A tax of USD 0.01/km in US and China
  - A tax of USD 0.08/km in Europe and Japan

Supporting the roll out of private chargers

Private chargers have a number of advantages: low installation cots, low impact on the power grid (low power, possibility to enable night time charging)

Measures suitable for their support include:

- **Financial incentives**, aiming to reduce the cost of installation for early adopters. They are also relevant for fleets, and need to be adapted as the market emerges.
- **Regulatory instruments**, such as:
  - **Building regulations** requiring minimum levels for the number of "EV-ready“ parking spots
  - **Changes in property laws** to to simplify and accelerate approval procedures for electric car owners to install and use charging infrastructure)

Supporting the roll out of publicly accessible chargers

- **Defining deployment targets** (in conjunction with vehicle deployment targets by mode)
- **Direct investment** (e.g. for the deployment of a critical mass of chargers, as well as for chargers to provide a minimum service level)
- **Financial support**, e.g. through financing from public entities at low interest rates, loan guarantees and other instruments covering the risk of default, and public-private partnerships, where the commercial risk is shared among private partners and the public sector
- **Regulations**, e.g. in the case of publicly accessible charger availability for individuals who do not have access to private parking
- The use of **open standards** is also important for vehicle-charge point communication and payment as a means to enable **inter-operability** between charging networks, increase innovation and competition, and reduce costs to drivers

Achieving demand- and business-driven EVSE development

- Business cases are needed:
  - High-frequency use locations
  - Complementary revenues streams, such as parking fees and income from commercial activities enabling the use of charging points
- Government guidance and support/regulations should ensure:
- the availability of EVSE in less frequented areas ("universal" access and public service principles), via:
  - Public-private partnerships
  - Mandating EVSE providers to cover certain areas and encourage cross-subsidization of highly used EVSE towards less used EVSE
- Interoperability features and easy-to-use network for all
- Strong EV commitments also helps the private sector take ownership of EVSE roll-out (e.g. OEMs dedicated to establishing highway corridors)

Ensuring that EVs are effectively integrated in the electricity grid

- Power generation: variable renewable capacity additions are breaking records
- Local power distribution: need to minimize the risk of local grid disruptions and the need for costly grid upgrades

→ Flexible charging is key

- To accommodate efficiently variable renewable generation (e.g. daytime workplace charging when PV generates most)
- To release pressure on the grid at high power demand peak hours
- To avoid grid disruptions locally, provide frequency and load balancing services

→ How?

- Default vehicle software allowing flexibility
- Time-of-use pricing
- Smart-meters
- Regulatory environment favourable to aggregators
- Who pays for local grid upgrades? Utility? EV owner x? All EV owners? Everyone?

Managing changes in material demand from EV batteries

- Challenges (material procurement):
  - Fluctuating prices, stockpiling
  - Uncertainty for EV developments and battery technologies
  - Concentrated extraction (DRC for cobalt)
- Solutions:
  - Long-term contracts
  - Need clarity and certainty over future market → key area with national/local governments influence (ZEV mandates, targets, bans)

- Challenges (social and environmental sustainability):
  - Environmental impact of mining
  - Black market/child labour
  - Extremely untransparent supply chains
- Solutions:
  - Multi-stakeholder actions and signals (governments, civil society, NGOs, industry)
  - Sustainability standards to be developed, labelling

Managing the battery end-of-life treatment

- Rules over legal responsibility for battery end-of-life (1st/2nd/3rd life)
  - Risk of disengagement and no battery management chains / recycling
  - Risk of landfilling in-country or abroad (consumer electronics battery problem)
- Certifications and traceability schemes along the lifecycle of batteries (material extraction, assembly, use, 2nd/3rd life, recycling/disposal)
- Encourage manufacturing design enabling recycling processes that allow the recovery of high-value materials minimizing costs and energy use
  - Regulatory framework mandating that batteries are suitable for physical separation?
  - Need for multi-stakeholder coordination to understand scope for feasibility without hindering technological advances in battery chemistries/manufacturing