

## Contents

<b>INTRODUCTION .....</b>	<b>3</b>
WORKSHOP AIMS .....	4
SCOPE.....	4
PAPER STRUCTURE .....	5
<b>WHAT IS STRATEGY? .....</b>	<b>5</b>
<b>THE NEED FOR STRATEGY IN ENERGY EFFICIENCY .....</b>	<b>6</b>
<b>DEVELOPING NATIONAL ENERGY EFFICIENCY STRATEGIES AND ACTION PLANS.....</b>	<b>6</b>
THE IMPORTANCE OF MANDATE .....	7
NEESAP ESSENTIAL ELEMENTS .....	7
<i>Link energy efficiency to broader policy context .....</i>	<i>8</i>
<i>Address important strategic questions.....</i>	<i>8</i>
<i>Prioritise measures .....</i>	<i>9</i>
<i>Include Action to achieve goals .....</i>	<i>9</i>
<i>Set targets .....</i>	<i>9</i>
<i>Take a learning approach.....</i>	<i>10</i>
<i>Ensure accountability .....</i>	<i>10</i>
<i>Encourage consultation and stakeholder engagement.....</i>	<i>11</i>
OTHER CONSIDERATIONS .....	12
<i>A metaphor.....</i>	<i>13</i>
<i>Levels of strategies and action plans.....</i>	<i>13</i>
<i>Resourcing .....</i>	<i>14</i>
<i>Challenges and opportunities: Global economic crisis.....</i>	<i>14</i>
<b>CONCLUSIONS .....</b>	<b>15</b>
LESSONS LEARNED .....	15
NEXT STEPS.....	15
<b>SUMMARY OF WORKSHOP PRESENTATIONS .....</b>	<b>17</b>
SESSION 1: WELCOME AND INTRODUCTION.....	17
SESSION 2: A CRITICAL LOOK AT CURRENT PRACTICE .....	18
<b>APPENDIX 1: WORKSHOP AGENDA .....</b>	<b>21</b>
<b>APPENDIX 2: WORKSHOP LIST OF DELEGATES .....</b>	<b>24</b>
<b>REFERENCES .....</b>	<b>25</b>